



# Quarterly 6A 8-Level Group Incentive

## Quarterly Incentive Calculation

Qualification Criteria: 6A2 Distributors and above must qualify with at least three 8Pt sales\* after all cancellations have been deducted.

## Calculation Method

### #1. 6A 8-Level Group Sales Incentive

6A 8-Level Group Sales x €12 A

### #2. 6A2 Title Incentive

6A2 Title Base Incentive + 6A Line Units Sold B

### TITLE BASE INCENTIVE (TBB) & LINE UNITS SOLD (LUS)

6A Title	Title Base Incentive	Line Units Sold	Base Incentive
6A2	€ 850	6A and above per Line	425 €
6A2-2	€ 1.700		

## Payment Amount: A + B

Example You are 6A4 and total 82 6A 8-Level Group Sales and you have 3 or more 8Pt sales in Quarter

(A) 82 units \* €12 = €984

(B) TBB €850 + LUS €850 = €1700

Your Incentive will be (A) + (B) = €2684

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