



## 6A Raising Step-up Bonus Plan

	6A Step QTY	Accumulated QTY at the beginning of the month	6A
1	96~101	0~5	910 €
2	91~95	6~10	854 €
3	86~90	11~15	791 €
4	81~85	16~20	728 €
5	76~80	21~25	672 €
6	71~75	26~30	609 €
7	66~70	31~35	581 €
8	61~65	36~40	546 €
9	56~60	41~45	518 €
10	51~55	46~50	490 €
11	46~50	51~55	455 €
12	41~45	56~60	427 €
13	36~40	61~65	399 €
14	31~35	66~70	364 €
15	26~30	71~75	336 €
16	21~25	76~80	301 €
17	16~20	81~85	273 €
18	11~15	86~90	224 €
19	6~10	91~95	196 €
20	2~5	96~99	133 €
21	0-1	100+	0 €

1. The corresponding number from one to twenty will be applied to each prospective 6A distributor (1A~5A) at the end of each month and calculated from the beginning of the month.
2. When a prospective distributor is qualified to be a 6A distributor, the step bonus will be paid to the closest 6A distributor.
3. The step bonus will be calculated at the end of the month and paid on the 25<sup>th</sup> day of the following month.

Example: If a 5A distributor's accumulated amount is 73 at the beginning of the month, the distributor needs to make 27 sales to reach 100 sales total and will be promoted to 6A distributor by making one direct sale. In this case 322,51 EUR will be paid to the closest 6A distributor above the new 6A distributor. The step bonus will be paid each time a new 6A distributor is produced for six consecutive months. Bonus amount will be calculated at the end of the month and paid at the 25<sup>th</sup> day of the following month.

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