



6A 8-Level Group Incentive

Quarterly Calculation

Qualification Criteria: 6A2 distributors and above must qualify with at least one group sale after all cancellations have been deducted. This/these sale(s) will be declared as “personal group sales.”

- **Calculation Method (for 6A2)**

1. 6A 8-Level Group Sales Incentive

6A 8-Level Group Sales x Incentive/Unit.....A

Incentive/Units Criteria:

- a. Personal group sales of 3 units & over..... €10
- b. Personal group sales of 1 – 2 units.....€ 5

2. 6A2 Title Incentive

6A2 Title Base Incentive + 6A Line Units Sold..... B

Title Base Incentive (TBB) & Line Units Sold (LUS)

6A Title	Base Incentive (TBB)	Line Units Sold (LUS)	Base Incentive
6A2	€700	6A2 & above per line	€350
6A2-2	€1,400		
6A2-3	€2,100		
6A2-4	€2,800		
6A2-5	€3,500		

Ex: 6A3: TBB €700 + LUS €350 = €1,050

6A7-2: TBB €1,400 + LUS €1,750 = €3,150

- **Payment Amount (for 6A2)**

3 units sold & above: A + B =.....C

Under 3 units sold: A + B x (Personal Group sales / 3) =...C

*6A22 6 units 8pt group sales require for quarterly to get 100% incentive.

*6A23 9 units 8pt group sales require for quarterly to get 100% incentive.

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